

five-year

review

for the year ended 30 June 2023

Normalised five-year review

| | Year ended 30 June | | | | Compound | |
|---|--------------------|-----------|-----------|-----------|-----------|----------|
| R million | 2019 | 2020 | 2021 | 2022 | 2023 | growth % |
| Statement of financial position – normalised | | | | | | |
| Total assets* | 1 665 359 | 1 894 697 | 1 870 043 | 1 999 645 | 2 294 845 | 8 |
| Core lending advances | 1 194 599 | 1 284 131 | 1 208 468 | 1 311 441 | 1 511 037 | 6 |
| Gross advances before impairments | 1 239 914 | 1 311 095 | 1 274 052 | 1 382 058 | 1 590 447 | 6 |
| Total impairments | 34 162 | 49 380 | 50 618 | 47 734 | 51 072 | 11 |
| Advances (net of impairments) | 1 205 752 | 1 261 715 | 1 223 434 | 1 334 324 | 1 539 375 | 6 |
| Stage 3/NPLs | 41 349 | 57 281 | 60 705 | 50 886 | 57 432 | 9 |
| Deposits | 1 393 104 | 1 535 015 | 1 542 078 | 1 655 972 | 1 923 103 | 8 |
| Capital and reserves attributable to equityholders of the group | 129 650 | 137 606 | 151 647 | 164 857 | 180 698 | 9 |
| Income statement – normalised | 120 000 | 101 000 | 101011 | 101001 | 100 000 | |
| Net interest income before impairment of advances | 60 299 | 62 851 | 64 511 | 67 856 | 78 616 | 7 |
| Impairment charge | (10 500) | (24 383) | (13 660) | (7 080) | (10 949) | 1 |
| Total non-interest revenue | 44 068** | 42 454 | 44 980 | 48 362 | 53 863 | 5 |
| Operational non-interest revenue | 42 811** | 42 247 | 43 548 | 46 856 | 53 370 | 6 |
| Share of profit of associates and joint ventures after tax | 1 257 | 207 | 1 432 | 1 506 | 493 | (21) |
| Operating expenses | (53 899)** | (55 656) | (57 342) | (61 024) | (68 640) | 6 |
| Earnings attributable to ordinary equityholders | 07.004 | 47.005 | 00.554 | 00,000 | 00.000 | 7 |
| of the group | 27 894 | 17 265 | 26 551 | 32 663 | 36 669 | 7 |

| | | Compound | | | | |
|---|---------|----------|---------|---------|---------|----------|
| R million | 2019 | 2020 | 2021 | 2022 | 2023 | growth % |
| Key ratios – normalised | | | | | | |
| ROE (%) | 22.8 | 12.9 | 18.4 | 20.6 | 21.2 | |
| ROA (%) | 1.75 | 0.97 | 1.41 | 1.69 | 1.71 | |
| Cost-to-income ratio (%) | 51.6** | 52.9 | 52.4 | 52.5 | 51.8 | |
| Credit loss ratio (%) - core lending advances | 0.91 | 1.97 | 1.10 | 0.56 | 0.78 | |
| Stage 3/NPLs as a % of core lending advances | 3.46 | 4.46 | 5.02 | 3.88 | 3.80 | |
| Diversity ratio (%) | 42.2** | 40.3 | 41.1 | 41.6 | 40.7 | |
| Share statistics – normalised | | | | | | |
| Price earnings ratio (times) | 13.8 | 12.4 | 11.3 | 10.7 | 10.5 | |
| Price-to-book ratio (times) | 3.0 | 1.6 | 2.0 | 2.1 | 2.1 | |
| Market capitalisation | 384 530 | 213 497 | 300 612 | 349 864 | 384 250 | _ |
| Closing share price (cents) | 6 855 | 3 806 | 5 359 | 6 237 | 6 850 | _ |

^{*} Restated. Refer to page 139 of the Analysis of financial results for the year ended 30 June 2023 available on the group's website for more detail.

^{**} Restated following the amendments to IAS 12 and reclassification of customer loyalty expenses.

Normalised five-year review continued

| | Year ended 30 June | | | | | Compound |
|-----------------------------------|--------------------|---------|---------|---------|---------|----------|
| | 2019 | 2020 | 2021 | 2022 | 2023 | growth % |
| Exchange rates | | | | | | |
| \$/R | | | | | | |
| - Closing | 14.13 | 17.36 | 14.26 | 16.41 | 18.84 | |
| - Average | 14.17 | 15.51 | 15.33 | 15.19 | 17.73 | |
| £/R | | | | | | |
| - Closing | 17.98 | 21.43 | 19.72 | 19.95 | 23.95 | |
| - Average | 18.33 | 19.57 | 20.66 | 20.21 | 21.31 | |
| Statement of financial | | | | | | |
| position (\$ million)* - | | | | | | |
| normalised | | | | | | |
| Total assets** | 117 860 | 109 142 | 131 139 | 121 855 | 121 807 | 1 |
| Core lending advances | 84 543 | 73 971 | 84 745 | 79 917 | 80 204 | (1) |
| Gross advances before | | | | | | |
| impairments | 87 750 | 75 524 | 89 344 | 84 220 | 84 419 | (1) |
| Total impairments | 2 418 | 2 844 | 3 550 | 2 909 | 2 711 | 3 |
| Advances (net of impairments) | 85 333 | 72 679 | 85 795 | 81 312 | 81 708 | (1) |
| Stage 3/NPLs | 2 926 | 3 300 | 4 257 | 3 101 | 3 048 | 1 |
| Deposits | 98 592 | 88 423 | 108 140 | 100 912 | 102 076 | 1 |
| Capital and reserves attributable | | | | | | |
| to equityholders of the group | 9 176 | 7 927 | 10 634 | 10 046 | 9 591 | 1 |
| Income statement | | | | | | |
| (\$ million)# - normalised | | | | | | |
| Net interest income before | | | | | | |
| impairment of advances | 4 255 | 4 052 | 4 208 | 4 467 | 4 434 | 1 |
| Impairment charge | (741) | (1 572) | (891) | (466) | (618) | (4) |
| Total non-interest revenue | 3 110 [†] | 2 737 | 2 934 | 3 184 | 3 038 | (1) |
| Operational non-interest | | | | | | |
| revenue | 3 021† | 2 724 | 2 841 | 3 085 | 3 010 | - |
| Share of profit of associates | | | | | | |
| and joint ventures after tax | 89 | 13 | 93 | 99 | 28 | (25) |
| Operating expenses | (3 804)† | (3 588) | (3 741) | (4 017) | (3 871) | _ |
| Earnings attributable to ordinary | | | | | | |
| equityholders of the group | 1 969 | 1 113 | 1 732 | 2 150 | 2 068 | 1 |

| | Year ended 30 June | | | | | Compound |
|-----------------------------------|--------------------|---------|---------|---------|---------|----------|
| - | 2019 | 2020 | 2021 | 2022 | 2023 | growth % |
| Statement of financial | | | | | | |
| position (£ million)* - | | | | | | |
| normalised | | | | | | |
| Total assets** | 92 623 | 88 413 | 94 830 | 100 233 | 95 818 | 1 |
| Core lending advances | 66 440 | 59 922 | 61 281 | 65 736 | 63 091 | (1) |
| Gross advances before | | | | | | |
| impairments | 68 961 | 61 180 | 64 607 | 69 276 | 66 407 | (1) |
| Total impairments | 1 900 | 2 304 | 2 567 | 2 393 | 2 132 | 3 |
| Advances (net of impairments) | 67 061 | 58 876 | 62 040 | 66 883 | 64 275 | (1) |
| Stage 3/NPLs | 2 300 | 2 673 | 3 078 | 2 551 | 2 398 | 1 |
| Deposits | 77 481 | 71 629 | 78 199 | 83 006 | 80 297 | 1 |
| Capital and reserves attributable | | | | | | |
| to equityholders of the group | 7 211 | 6 421 | 7 690 | 8 264 | 7 545 | 1 |
| Income statement | | | | | | |
| (£ million)# - normalised | | | | | | |
| Net interest income before | | | | | | |
| impairment of advances | 3 290 | 3 212 | 3 123 | 3 358 | 3 689 | 3 |
| Impairment charge | (573) | (1 246) | (661) | (350) | (514) | (3) |
| Total non-interest revenue | 2 405 [†] | 2 170 | 2 177 | 2 393 | 2 527 | 1 |
| Operational non-interest | | | | | | |
| revenue | 2 336 [†] | 2 159 | 2 108 | 2 318 | 2 504 | 2 |
| Share of profit of associates | | | | | | |
| and joint ventures after tax | 69 | 11 | 69 | 75 | 23 | (24) |
| Operating expenses | (2 940)† | (2 844) | (2 776) | (3 019) | (3 221) | 2 |
| Earnings attributable to ordinary | | | | | | |
| equityholders of the group | 1 522 | 882 | 1 285 | 1 616 | 1 721 | 3 |

^{*} The statement of financial position is converted using the closing rates as disclosed for each reporting year.

^{**} Restated. Refer to page 139 of the Analysis of financial results for the year ended 30 June 2023 available on the group's website for more detail.

^{*} The income statement is converted using the average rate as disclosed for each reporting year.

[†] Restated following the reclassification of customer loyalty expenses.



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